



# COMPANY BACKGROUND

Dynamic Aviation is a leading provider of innovative special-mission aviation solutions designed to meet the unique requirements of government and commercial organizations worldwide. Headquartered on its privately-owned, public-use airport in Bridgewater, Va., the company delivers customized aerial assets and services to support a wide range of customers including national defense, military intelligence, federal agencies, state and local governments, non-profit research organizations and private companies.

Dynamic Aviation has the flexibility and resources to deliver world-class aviation solutions that combine mission-modified aircraft, experienced flight crews and comprehensive maintenance services. The company employs approximately 600 aviation professionals, owns more than 140 aircraft and operates from 18 locations across three continents.

Dynamic Aviation offers Aerial Services in the areas of:

### **Intelligence, Surveillance & Reconnaissance Services**

The United States Department of Defense (DoD) is undertaking a major alteration in its capabilities, from a force designed to fight the Soviet Union to one tailored to 21st century adversaries including terrorism.

This shift has been prompted by the perception of a changing threat and improved technology, especially information technology. As the military services attempt to increase the agility and versatility of their weapon systems, they also see a need to increase the capabilities of military intelligence, surveillance and reconnaissance (ISR) to support the new weapon systems and operating methods against these new threats. Increasingly, contractor owned and operated aerial platforms have been deployed throughout the world to facilitate this endeavor.

### **Airborne Data Acquisition Services**

Dynamic Aviation specializes in providing aircraft and aviation infrastructure to agencies and organizations with exacting data needs, but lacking aviation expertise. We do not own aerial cameras or remote sensors. Our customers do. We offer versatile, superior aerial platforms into which existing and emerging remote sensing technologies can be integrated to acquire data of all types. By allowing our customers to allocate their capital to technology—not aircraft—Dynamic Aviation makes it possible to operate more efficiently.

### **Fire Management Services**

For many years agencies responsible for fighting wild land fires have recognized the value of lead planes. Often environmental conditions over a fire such as smoke and terrain make target identification difficult. Since 1998, Dynamic Aviation's fleet of twin engine, turbine-powered King Air lead planes has provided a solution to these problems by offering both better target identification and more standardized flight patterns.

### **Aerial Application**

Dynamic Aviation is a leading provider of aerial application services to federal, state and local governments throughout the United

States. The company uses its fleet of specially-equipped, twin-engine, turbine-powered Beechcraft King Airls for aerial adulticiding as a component of integrated mosquito management programs; ORV programs; mating disruption requiring pheromone flake distribution; and application of dispersant in response to an oil spill.

### **Sterile Insect Technique**

An effective alternative to chemical insecticide applications, Sterile Insect Technique (SIT) is a special activity pursued by Dynamic Aviation. With SIT operational experience exceeding 250,000 flight hours, Dynamic Aviation is recognized as the international leader in the release of sterile insects.

### **Charter and Medevac**

Dynamic Aviation offers a diverse fleet of specially-modified aircraft. We provide the ideal platform to meet any unique need with our selection of versatile Beechcraft King Airls, Bombardier Dash-8s, and Cessna and Gulfstream jets to guarantee options and flexibility for any passenger or patient transport requirements. Our aircraft are ideally suited to accommodate short commutes or long-range transcontinental flights and numerous cabin configurations.



### Customers

Dynamic Aviation delivers customized aerial assets and services to support a wide range of customers including federal, state and local governments; non-profit research organizations; and private corporations.

### A History of Excellence in Aviation

Dynamic Aviation has a long and proud history of success, characterized by our entrepreneurial spirit and our core values of unity, enthusiasm, proactive urgency, constant innovation and safety.

In 1967 Karl Stoltzfus established K&K Aircraft, Inc. Shortly thereafter, he led the company in purchasing a fleet of Beechcraft BE-18s and Douglas DC-3s. These aircraft were modified for aerial application, and began operating throughout the United States.

Over the years, Dynamic Aviation has continually found creative ways to meet customer's most challenging requirements. For example, in 1992, the company released its first sterile insects to control, and in some cases, eradicate various pests. Dynamic Aviation has since established an excellent reputation for quality and service and is now recognized as the international leader of sterile insect release.

In 1996, Dynamic Aviation purchased the U.S. Army's fleet of 124 non-pressurized BE-90s, enabling the company to significantly broaden its scope of operations further to include fire management and airborne data acquisition.

In 2002, Dynamic Aviation began expanding its work in aircraft customization and underwent a strategic reorganization of its business operations structure, establishing its solutions segments including Intelligence, Surveillance & Reconnaissance Services; Airborne Data Acquisition; Fire Management Services; Aerial Application; and Sterile Insect Technique. In 2014, the company added a new solution: Charter and Medevac Services.

Today, the company offers a comprehensive range of innovative aviation solutions, supports mission-critical operations for commercial and government organizations around the world, owns more than 140 aircraft, and maintains one of the world's largest inventories of Beechcraft King Air parts.

### Company Facts

**Organization Name:** Dynamic Aviation

**Founded:** 1967

**Company Type:** Private

**Chief Executive:** Michael Stoltzfus, President & CEO

**Employees:** 600

**Headquarters:** Bridgewater, Va.

### Office Locations:

- Domestic offices, storage and maintenance facilities in California, Florida, Mississippi, and Puerto Rico.
- Operates internationally from facilities in Central America, the Middle East, and Southwest Asia.

### Market(s):

Aviation, aerial solutions, defense, intelligence, disaster response/first responders, agriculture

### Solutions:

Dynamic Aviation provides various services, including.

- Intelligence, Surveillance & Reconnaissance
- Airborne Data Acquisition
- Fire Management
- Aerial Application
- Sterile Insect Technique
- Charter and Medevac

### Customers

Federal, state and local governments; non-profit research organizations; and private corporations

### Customer Service:

Quick turnaround, creative aircraft modification, and operational excellence are key areas of focus to meet our customer needs. All of our aircraft meet the highest safety standards and are ready to fly 24/7. Our certified technicians, flight crew and service personnel make this possible; and with a 98.5% dispatch reliability, we excel at execution. At Dynamic Aviation we never think if, we think how.

**Company Website:** [www.dynamicaviation.com](http://www.dynamicaviation.com)